

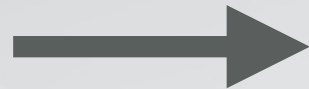


Possibilities and Benefits of Partnership Programs

MUM June 2017

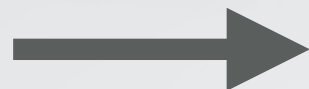
Knowledge

Consultant



Configures and helps

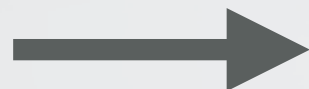
Training
center



Certifies and advances

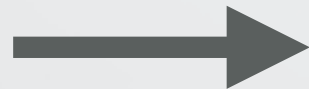
Products

Distributor

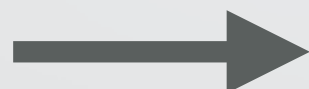


Offers products and services

Reseller



Buys from Distributor and resells

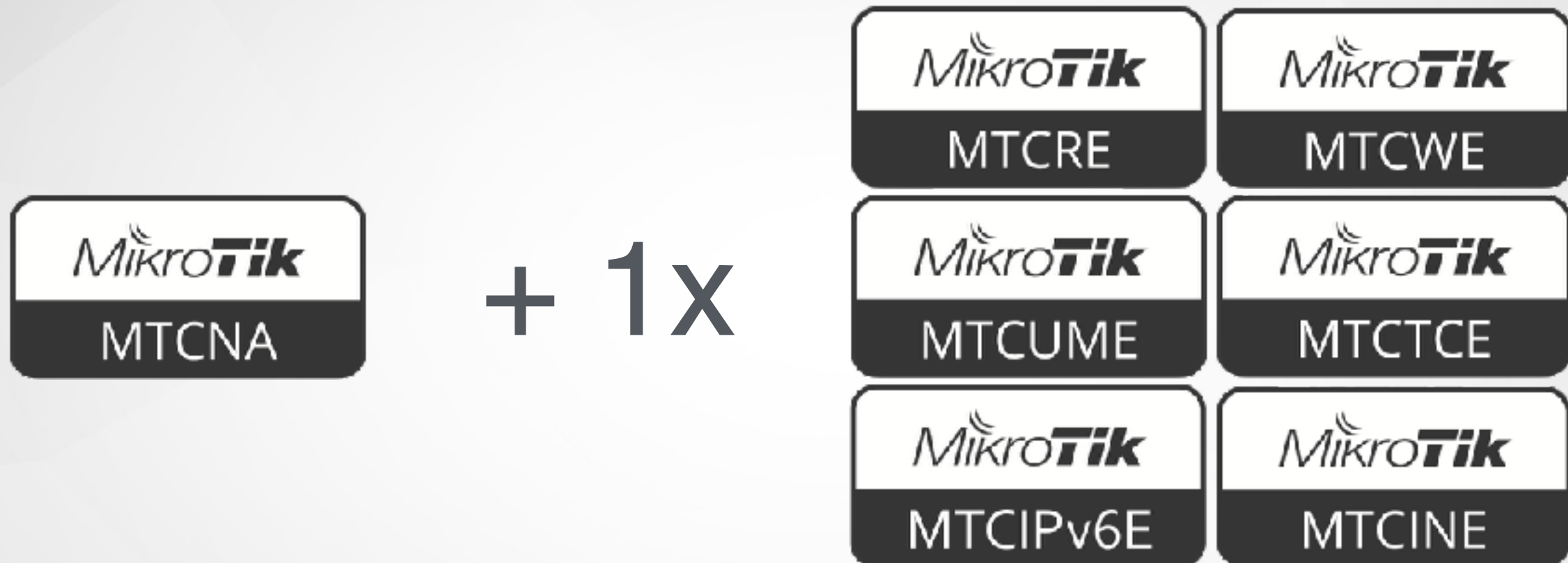


Accessories, integrators, software

Who?

- **Experienced network engineers**
- **Profound RouterOS and RouterBOARD knowledge**

How?



Result: 75%+

sales@mikrotik.com

Where?



mikrotik.com/consultants

Consultant

+

MikroTik
Train the Trainer

=

MikroTik
TRAINING CENTER

Who?

- **MikroTik certified trainers**
- **Training according to official outline**
- **Develop their own training materials**

How?

- **Motivation to teach!**
- **At least 2 MikroTik certificates, 75%+**
- **Pass Train the Trainer course**

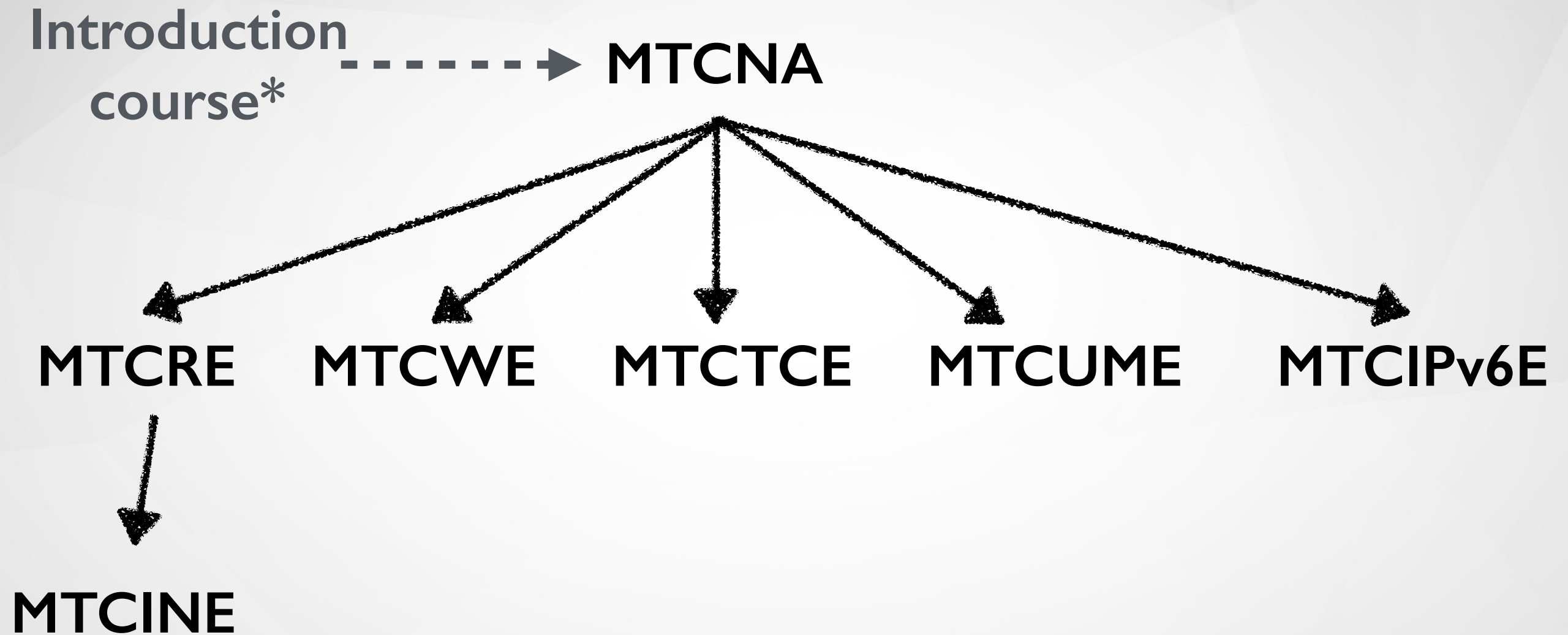
- **Courses developed by MikroTik**
- **We offer certification tests**
- **Publish training schedule on our website**

MikroTik Courses

MTCNA	Network Associate
MTCRE	Routing Engineer
MTCWE	Wireless Engineer
MTCTCE	Traffic Control Engineer
MTCUME	User Management Engineer
MTCIPv6E	IPv6 Engineer
MTCINE	Inter-networking Engineer

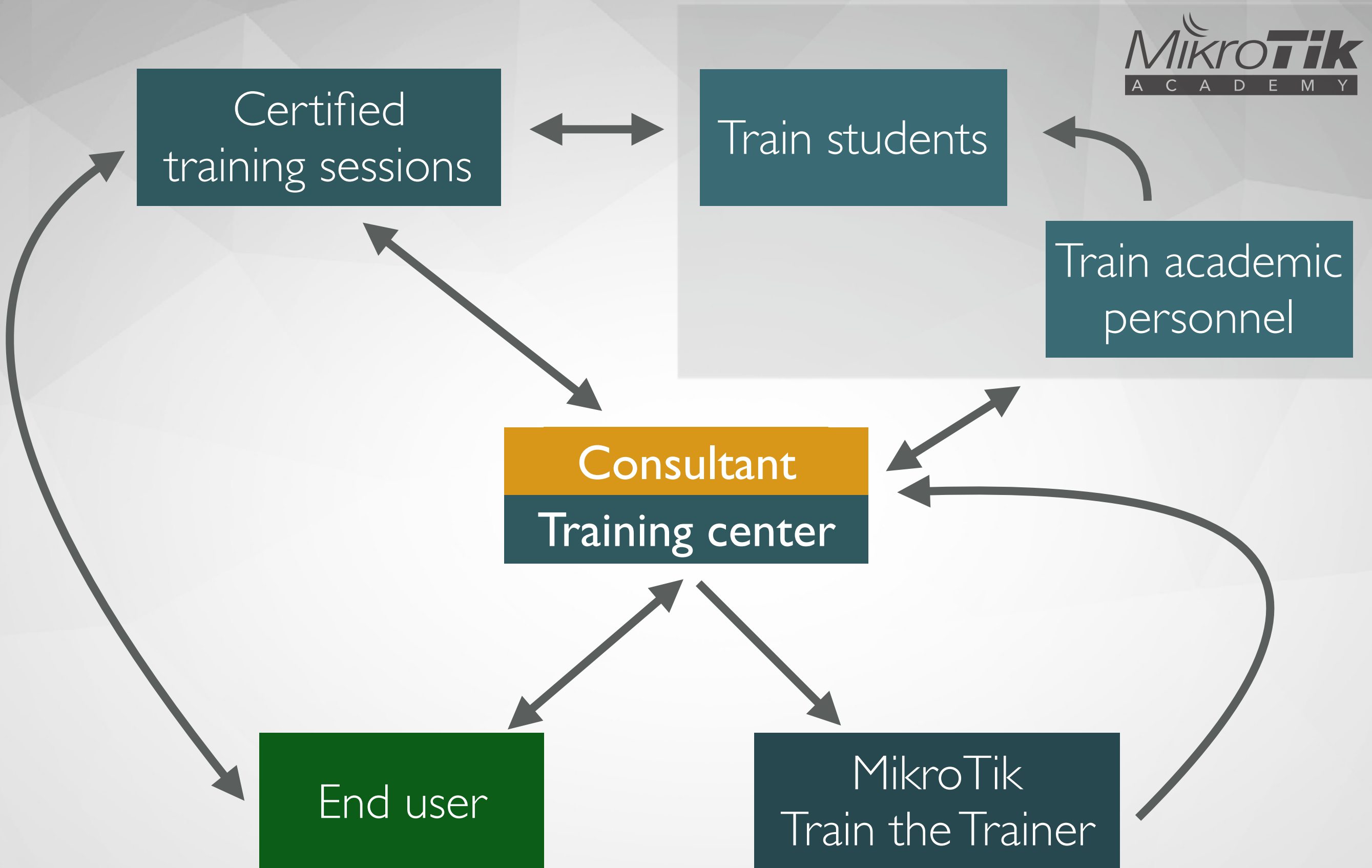
mikrotik.com/training

MikroTik Courses



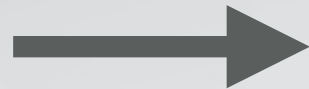
mikrotik.com/training

* Without certificate



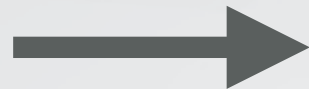
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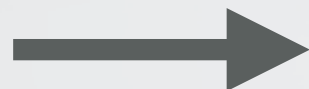
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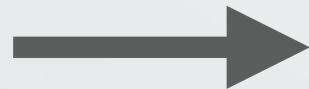
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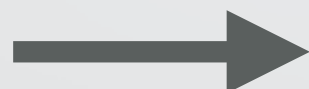


Offers products and services

Reseller



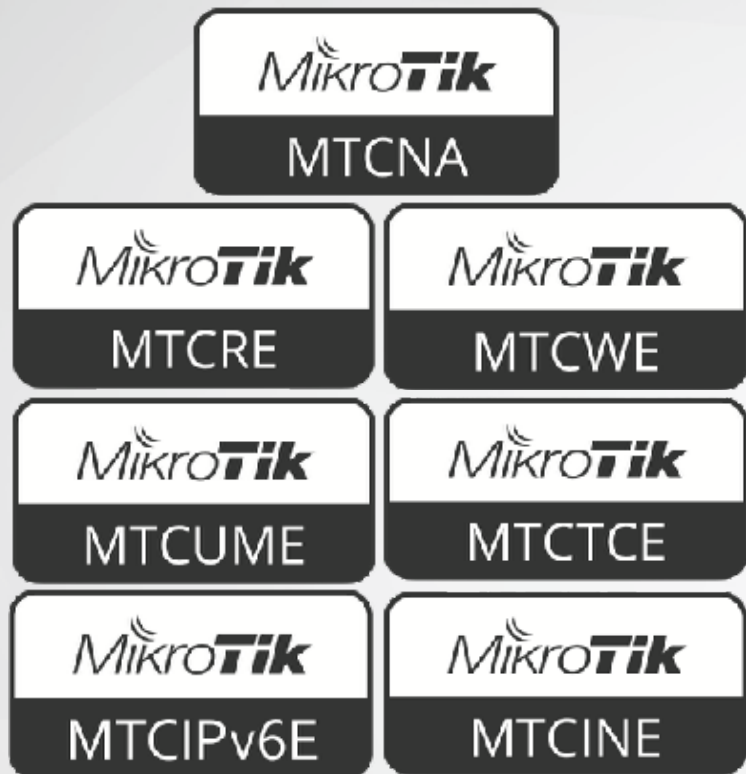
Buys from Distributor and resells



Accessories, integrators, software

Distributor

1



At least 1 certificate

2



Web page

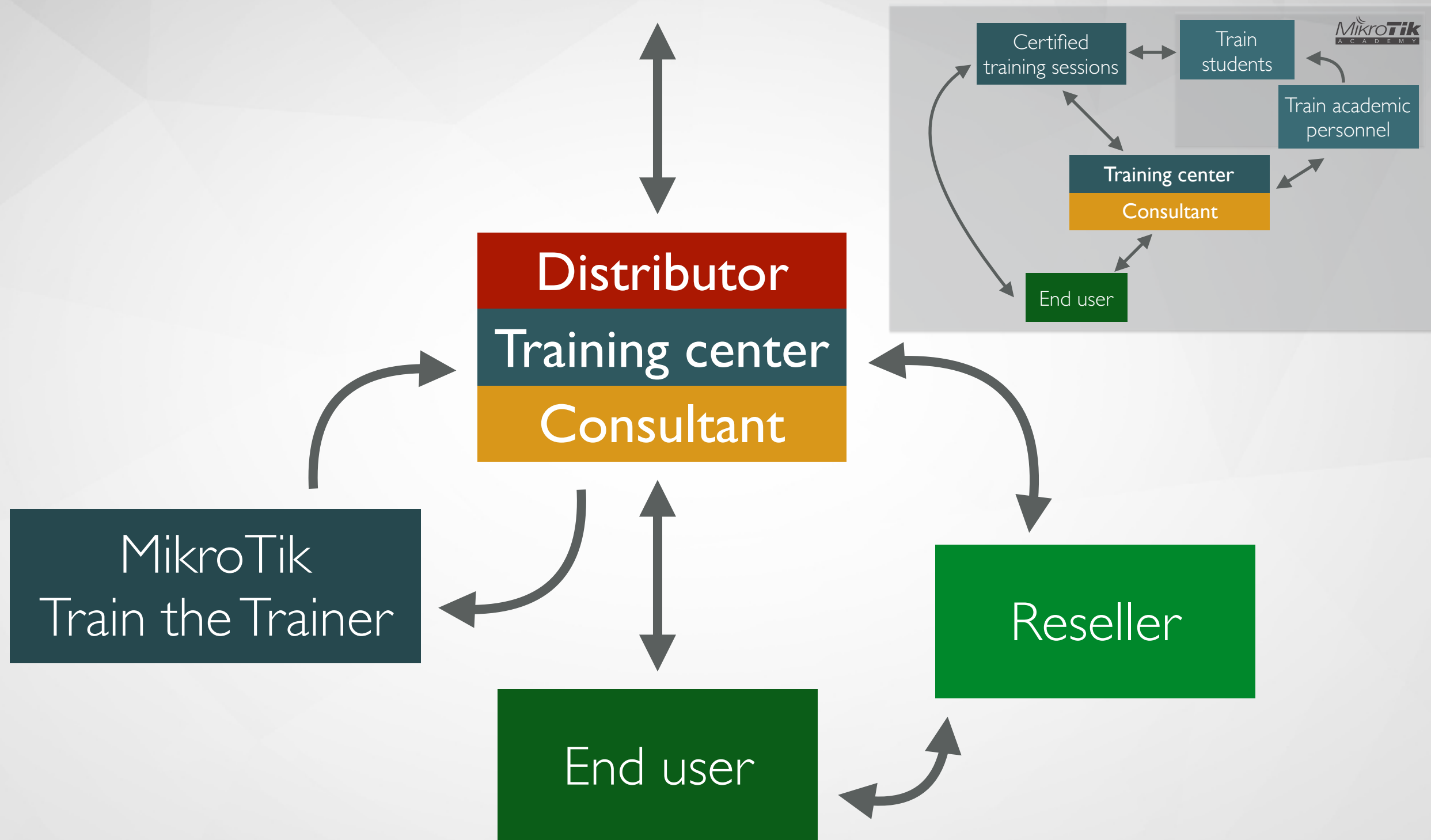
3



Purchase volumes

sales@mikrotik.com

MikroTik

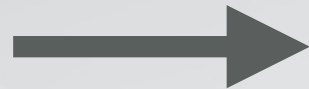


Benefits

- **The more you learn, the better you can help your customers**
- **Happier customers > better sales**

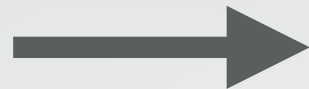
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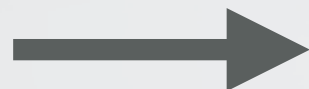
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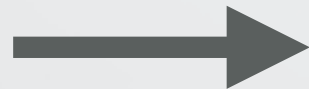
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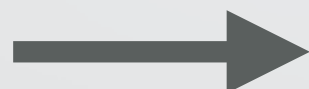


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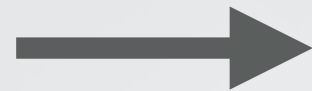
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Accessories, integrators, software

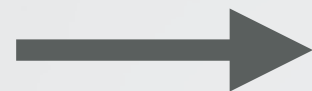


Accessories



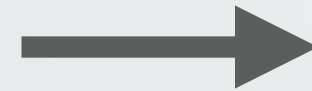
Accessories for MikroTik products

Integrators



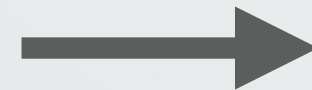
Integrated solutions

Software



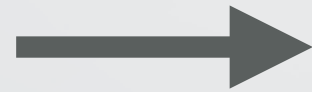
Software that works with RouterOS

CPE



More affordable integrated solutions

Books



Books about RouterOS

mikrotik.com/mfm



Routers & Wireless

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Made for Mikrotik

The Made for Mikrotik program consists of two parts: "Mikrotik certified Integrators" and "Mikrotik certified Accessories".

MikroTik Certified Accessories are made by Mikrotik approved companies, who make accessories specifically for MikroTik products. This includes RouterBOARD compatible cases, outdoor antennas and other products

MikroTik Certified Integrators are companies who make turnkey solutions based on Mikrotik RouterBOARD and RouterOS, their products include assembled CPE/AP devices, preinstalled Integrated antennas and Rackmount solutions assembled for and with RouterOS

[Click here to apply to the "MFM" program](#)

Below is a list of our 173 Certified Mikrotik Integrators and Accessory makers in Random order:

[Accessories](#)[Integrators](#)[Software](#)[CPF](#)[Textbooks](#)

Netkrom solution

<http://netkromsolution.com>

NetMedic is one product design to the hospital. Powered by MikroTik RouterOS NetMedic bundle with Monitor temperature, date and uptime of MikroTik. New Design Casing specific for Hospital.

Choice NetMedic for improving performance Your Network Hospital



Pro-Cell Co., Ltd.

<http://www.antenna.com.tw/>

PRO-CELL is a professional antenna manufacturer in Taiwan. PRO-CELL product range includes an outdoor APA enclosure which can be combined with RouterBoards inside and antennas both inside or outside.



mikrotik.com/mfm

How To Apply?

- **Description**
- **Picture**
- **Homepage**

sales@mikrotik.com

The logo features the word "Microtik" in a stylized font. The "Micro" part is in a script-like font, while the "tik" part is in a bold, sans-serif font. Above the "i" in "Micro" are two curved lines. Below the word "Microtik" is a black horizontal bar containing the word "ACADEMY" in white, uppercase, sans-serif letters.

*Micro***tik**

ACADEMY



- **Certification program for educational institutions**
- **Course is based on MTCNA**
- **Taught by Academy trainers**
- **Includes free MTCNA exam**

MikroTik Offers

- **75% compensation to
Training Centers for
training Academy staff**

MikroTik Offers

- **Training outline**
- **MTCNA course materials**
- **20x RouterBOARDs**

FREE

MikroTik Offers

- **MTCNA certificates & RouterOS licenses to students**
- **Academy trainer shirts**

FREE

HowTo Become Academy

1. Fill out application -
mikrotikacademy.com
2. Sign MikroTik Academy
agreement

HowTo Become Academy

- 3. Attend preparatory training
(conducted by partners)**
- 4. Pass MTCNA + 1x engineer level
certificate test (result 75%+)**

HowTo Become Academy

5. Receive MikroTik Academy trainer certificate
6. Receive Academy package
7. Start giving MikroTik Academy classes

[Schedule](#)[Training centers & Trainers](#)[Academies](#)[Past trainings](#)

MikroTik Academy

[MikroTik Academy Application Form \(Web\) \(PDF\)](#)**Contents:****Latin America**

Argentina
Bolivia
Brazil
Ecuador
Peru

Africa

Benin
Nigeria

Europe

Armenia
Belarus
Bosnia and
Herzegovina
Bulgaria
Croatia
Czech Republic
Estonia
Georgia
Hungary
Italy
Latvia
Lithuania
Malta
Moldova

Latin America**Mario Clep/ MKE Solutions, Coordinator**

Rio Cuarto, **Argentina**
Tel: + 54 0358 154015778
Write e-mail

Ing. José Alfredo García D. / Writel Bolivia S.R.L, Coordinator

Santa Cruz de la Sierra, **Bolivia**
Tel: 591-3596671(PBX) / 591-71092870 (Cel)
Write e-mail

Guilherme Ramires, Alive Solutions, Coordinator

João Pessoa/PB, Brazil, **Brazil**
Tel: +55 (83) 9 9119-0832
Write e-mail

Mauro Escalante, MikroTik Xperts , Coordinator

Guayaquil, **Ecuador**
Tel: 593-4-600-85-90 (PBX) / 593-9-9535-2132 (Cel)
Write e-mail

Daniel Chacon M, TodoISP Networking Academy, Coordinator

Quito, **Ecuador**
Tel: +593-2-3830008/ +593-9-985612599
Write e-mail

mikrotikacademy.com
training@mikrotik.com



- **400+ MikroTik Academies around the world**
- **650+ Academy trainers**

The logo features the word "Mikrotik" in a stylized font. The "Mi" is in a script-like font, while "kro" is in a bold sans-serif font. The "Ti" is in a very bold, blocky sans-serif font, and the "ik" is in a bold sans-serif font. Above the "Mi" is a graphic element consisting of two curved lines, resembling a stylized "M" or a signal icon.

Mikrotik

A C A D E M Y

mikrotikacademy.com